"NAVIGATING THE ROAD TO BUY HERE, PAY HERE SUCCESS"





OUR SPECIAL THANKS

To all of our sponsors, for without them This show would not have been possible.

Please visit their booths in the exhibit hall during this conference, And attend the sponsor presentations and workshops.

All exhibitors are welcome to attend the educational sessions.

Exhibit Hall is located in the Lafite Ballroom!

NABD 2016 NATIONAL CONFERENCE Exhibit Hall Hours

TUESDAY, MAY 24, 2016 6:00 PM- 8:00 PM Welcome Reception with Exhibitors

WEDNESDAY, MAY 25, 2016

7:30 AM- 9:00 AM Networking Coffee with Exhibitors
Noon- 2:30 PM Luncheon with Exhibitors
6:00 PM- 7:30 PM Cocktails with Exhibitors / Prizes

THURSDAY, MAY 26, 2016

7:30 AM-9:00 AM Networking Breakfast with Exhibitors

PRODUCTS SHOWCASE PRESENTATIONS See Their Products In The Exhibit Hall During Exhibit Hall Hours!

Sponsor	Booth	Time	
Tuesday (Reception)			
700 Credit	301		6:15PM – 6:20PM
CalAmp	628		6:25PM – 6:30PM
Car Brite	810		6:35PM – 6:40PM
Interactive Financial Marketing Group	313		6:45PM – 6:50PM
Wednesday (Luncheon)			
Stars RT GPS	411		12:25PM-12:30PM
Manheim & Affiliates	725		12:35PM-12:40PM
Auto Master Systems	715		12:45PM-12:50PM
Spireon	123		12:55PM – 1:00PM

PRODUCTS SHOWCASE PRESENTATIONS See Their Products In The Exhibit Hall During Exhibit Hall Hours!

Sponsor	Booth Number	Time
Wednesday (Reception)		
Bull Bridge Capital	232	6:15 PM – 6:20 PM
Car-Part	133	6:25 PM – 6:30 PM
Flock Finance	205	6:35 PM – 6:40 PM
Peritus Portfolio Services	705	6:45 PM – 6:50 PM
\$500 NABD Cash Giveaway		7:00 PM

NATIONAL CONFERENCE FOR BUY HERE PAY HERE



Platinum Plus Sponsors

	Booth Number
Auto Master Systems	715
AutoTrader.com	725
AutoZone	825
CAR Financial	423
Dealer Owned Warranty Company	523
DealerSocket	405
Innovate Auto Finance	215

PLEASE THANK ALL OF THEM FOR MAKING THIS CONFERENCE POSSIBLE!

Platinum Plus Sponsors

	Booth Number
Manheim Auctions	725
NCM Associates	223
NextGear Capital	725
PassTime	323
Spireon, Inc.	123
Stars RT GPS	411
Tax Refund Services / Tax N	Max 410
vAuto / Stockwave	725
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PLEASE TI

NABD 2016 NATIONAL CONFERENCE Lanyard Sponsor



Booth # 123

NABD 2016 NATIONAL CONFERENCE Tote Bag Sponsor

PASSTIMEGPS

Booth # 323

NABD 2016 NATIONAL CONFERENCE Pens Sponsor

NEXTGEAR CAPITAL

Booth # 725

NABD 2016 NATIONAL CONFERENCE Special Thanks to Our Event Sponsors

Sponsor	Booth No.	Date	Event
CAR Financial	423	May 24	Welcome Reception
PassTime GPS	323	May 24	Welcome Reception
Dealer Owned			
Warranty Company	523	May 24	Welcome Reception
AutoZone	825	May 24	Welcome Reception
Frazer Computing, Inc.	109	May 25	Coffee
DealerSocket	405	May 25	Coffee
PayNearMe		May 25	Coffee
Innovate Auto Finance	725	May 25	Luncheon
Manheim	725	May 25	Luncheon

NABD 2016 NATIONAL CONFERENCE Special Thanks to Our Event Sponsors

Sponsor	Booth No.	Date	Event
NextGear Capital	725	May 25	Luncheon
Auto Master Systems	715	May 25	Luncheon
Spireon	123	May 25	Cocktail Reception
NCM Associates	223	May 25	Cocktail Reception
Tax Max	410	May 25	Cocktail Reception
AutoTrader.com	725	May 25	Cocktail Reception
vAuto / Stockwave	725	May 26	Networking Breakfast
DealerSocket	405	May 26	Networking Breakfast
Stars RT GPS	411	May 26	Networking Breakfast

NABD 2016 NATIONAL CONFERENCE Sponsors Added Since the Workbook was Printed

Sponsor	Booth No.
Busivid.com	910
CarPay	835
eAutoConnect	934
PayNearMe	
United Recovery Systems	928
Windsor Acceptance Company LLC	912

20 Groups	Booth No.
NCM Associates	223
ADVERTISING / MARKETING	
Busivid.com	910
Magnum Contact	700

ALTERNATIVE CREDIT DATA LexisNexis

AUCTIONS	Booth No.
Ally SmartAuction	310
CoPart Auto Auction	333
Manheim	725
AUTO PARTS AutoZone / AllData	825

133

AUTOMOTIVE CONSULTANTSIgnite Consulting Partners208

Car-Part.com

CAPITAL-CONTRACTS	Booth No.
Ambassador Dealer Funding	225
Bull Bridge Capital	232
Car Loans Inc.	534
Innovate Auto Finance	215
Mid Atlantic Finance Co.	309
Nationwide Acceptance, LLC	808
SDA, Inc.	106
Strategic Dealer Services	914
United Acceptance, Inc.	811
Windsor Acceptance Company LLC	912

NABD 2016 NATIONAL CONFERENCE		
Sponsors by Catego	ry	
CAPITAL-FLOORPLANS NextGear Capital	Booth No. 725	
CAPITAL-LINES OF CREDIT Ace Motor Acceptance Corporation Advantage Funding CapitalSource Park National Bank Primalend Capital Texas Capital Bank	430 530 110 507 606 508	

	Booth No
CAPITAL-LINES OF CREDIT/CONTRACTS	
CAR Financial	423
Spartan/ACA	328
Westlake Financial Services	815
CERTIFIED PUBLIC ACCOUNTANTS	
CliftonLarsenAllen	330
Katz, Sapper & Miller, LLP	431
RSM US LLP	206
SGC Certified Public Accountants	511

COMMUNICATIONSBooth No.Solutions By Text427COMPLIANCE427Automotive Compliance Consultants829Reynolds & Reynolds223SecureClose833

CREDIT & COMPLIANCE 700 Credit

301

CREDIT & SKIP TRACING REPORTS	Booth No.
Microbilt Corporation	831
CREDIT REPORTING	
CoreLogic Teletrack	334
Equifax	214
FactorTrust	304

CREDIT SCORING AutoZoom Profit Max

426 115

NABD 2016 NATIONAL CONFERENCE	
Sponsors by Category	/
DEALER ASSOCIATION/20 GROUPS NIADA	Booth No. 526
DEALER MANAGEMENT SOFTWARE	
Advanced Business Computers	228
Auto Master Systems	715
DealerCenter	135
DealerSocket	405
Frazer Computing, Inc.	109
Wayne Reaves Software	804

NABD 2016 NATIONAL CONFERENCE	
Sponsors by Category	
DEALERSHIP MARKETING	Booth No.
SSW Dealer Supply	130
DEBT BUYERS	
DBA International Flock Specialty Finance Peritus Portfolio Services	210 205 705
DESKING/CRM Promax Unlimited	104

ENTERTAINMENT Booth No. Sirius XM Radio 105 **INSURANCE/SERVICE CONTRACT** SilverRock, Inc. 836 **INTERNET MARKETING** AutoTrader.com 725 **INVENTORY MANAGEMENT** vAuto/Stockwave 725 **LEAD GENERATION Interactive Financial Marketing Group313** "Navigating The Road To BHPH Success"

NABD 2016 NATIONAL CONFERENCE Sponsors by Category LEAD MANAGEMENT Booth No. **eAutoConnect 934 LEASING/RENT TO OWN Northland Auto Enterprises** 236 LEGAL/COMPLIANCE **Counselor Library/Hudson Cook LLP 229** Weltman, Weinberg & Reis Co., LPA 409 **MOTOR VEHICLE DATA Auto Data Direct** 308

NABD 2016 NATIONAL CONFERENCE	
Sponsors by Category	
PAYMENT DEVICE ASSOCIATION	Booth No.
TSPA	533
PAYMENT DEVICES/GPS CalAmp CallPass Tech LLC iMETRIK Ituran USA Inc. Lender Systems, Inc. My True Miles PassTime Skypatrol	628 305 315 613 807 201 323 406

NABD 2016 NATIONAL CONFERENCE Sponsors by Category PAYMENT DEVICES/GPS (Continued) Booth No. **Spireon** 123 **Stars RT GPS** 411 **PAYMENT PROCESSING** CarPay 835 **Intrix Technology Inc.** 809 **OpenEdge** Pay 610 **Payment Vision** $\mathbf{207}$ **PayNearMe PERSONNEL RECRUITMENT Automotive Personnel, LLC** 433

PORTFOLIO ANALYSISBooth No.Subprime Analytics115

RECOVERIESAmerican Recovery Association306Digital Recognition Network137Eagle Group XX709Insurance Auto Auction211RecoveryMaxx713RepoNotice.com805United Recovery Systems928

REINSURANCE/INSURANCE	Booth No.
American Risk Services	227
Berkshire Risk Services	129
Buckeye Dealership Consulting	632
CP Insurance Associates	505
DealerRe	932
FetchAQuote.com	806
Preferred Dealer Solutions	126
Single Interest Insurance	916
Van Wagenen	502
Verifacto	407

NABD 2016 NATIONAL CONFERENCE Sponsors by Category REPAIR SHOP SOFTWARE Booth No.

Compare Software Booth No. Omnique Shop Management Software 408

SECURITY CAMERAS Pro-Vigil	327
TAX PREPARATION Tax Refund Services Tax Max	410

TRADE PUBLICATION608BHPH Report608Credit and Collection News235Used Car News813Navigating The Road To BHPH Success"

NABD 2016 NATIONAL CONFERENCE Sponsors by Category VALUATION GUIDE Booth No. **Black Book** 930 **VEHICLE RESTORATION/REMARKETING Car Brite** 810 WARRANTY/SERVICE CONTRACT **Assured Vehicle Protection** 519 AUL Corp. 209 **Dealer Owned Warranty Company** 523 **WEBSITE DESIGN Auto Search Technologies** 529 "Navigating The Road To BHPH Success"

NATIONAL CONFERENCE FOR BUY HERE PAY HERE May 24-26, 2016

Please Visit All Our Sponsors During The Receptions And Luncheon!

Let Our Sponsors Buy You A Drink! All Sponsors Have Drink Tickets!

NATIONAL ALLIANCE OF BUY HERE PAY HERE DEALERS

NATIONAL CONFERENCE FOR BUY HERE PAY HERE "Navigating The Road To BHPH Success"



May 24-26, 2016

as Vegas

"NAVIGATING THE ROAD TO BUY HERE, PAY HERE SUCCESS"



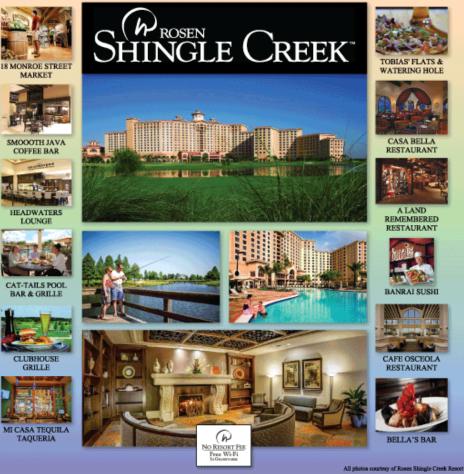


NATIONAL CONFERENCE FOR BUY HERE PAY HERE "Navigating The Road To BHPH Success"

DON'T MISS THIS UPCOMING NABD EVENT!







NATIONAL CONFERENCE FOR BUY HERE PAY HERE "Navigating The Road To BHPH Success"

PLEASE COMPLETE THE BHPH CERTIFIED MASTER DEALER SURVEY IN THE GENERAL SECTION OF YOUR WORKBOOK.



Turn Into NABD Registration!

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NABD 2016 NATIONAL CONFERENCE Wrap Up/ Conference Prizes

Turn in Your Evaluation Form to Win Prizes On Thursday Morning!

\$500 CASH GIVEAWAY!

DON'T MISS winning some GREAT PRIZES

Wednesday, May 25 in the Exhibit Hall at 7:00 PM! **\$500 Cash Giveaway** Wynn gift cards – valued at \$150 each Sponsor / Exhibitor Prizes Trip to Orlando, Florida Much More . . .

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THURSDAY, MAY 26, 2016

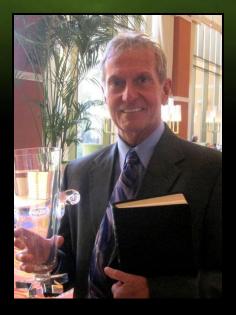
7:30 AM-9:00 AM Networking Breakfast with Exhibitors

Exhibit Hall Open Thursday Morning 7:30 AM – 9:00 AM Lafite Ballroom

> Join Us for Breakfast and Networking!

Inspirational Session and Prize Giveaway

"Are You In Compliance Spiritually? presented by John Linnehan, Jr. NABD Hall of Fame



Thursday, May 26, 2015 8:00 AM – 8:45 AM Latour Ballroom

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